

News Release

October 3, 2002

FOR IMMEDIATE RELEASE

RESEARCH IN MOTION REPORTS SECOND QUARTER RESULTS

Waterloo, Ontario – Research In Motion Limited (RIM) (Nasdaq: RIMM, TSX: RIM), a world leader in the mobile communications market, today reported second quarter results for the three months ended August 31, 2002 (all figures in U.S. dollars and Canadian GAAP).

Revenue for the second quarter of fiscal 2003 was \$73.4 million, compared to \$71.6 million in the previous quarter. The revenue breakdown for the quarter was 37% for handhelds, 43% for service, 11% for software licences and development, and 9% for OEM radios and other revenue. The total number of BlackBerryTM subscribers increased by approximately 48,000 subscribers to 403,000 as at August 31, 2002.

"RIM achieved strong BlackBerry subscriber growth during the second quarter while steadily progressing the development and testing of new products and services with carrier partners around the world," said Jim Balsillie, Chairman and Co-CEO at Research In Motion. "BlackBerry remains the leading platform in the wireless enterprise sector and we continue to feel confident in our competitive position and business plan looking forward."

Gross margin for the quarter was 45.8%, as compared to 43.5% in the prior quarter. Gross research and development expenditures were \$17.5 million or 24% of revenue compared to \$16.2 million or 23% of revenue in the prior quarter. Net research and development expenditures were \$13.9 million for the quarter, as compared to \$12.6 million last quarter. Selling, marketing and administration expenses were higher at \$28.5 million, compared to \$28.0 million in the prior quarter. The Company also recorded an expense during the quarter of \$4.9 million associated with on-going patent defense litigation costs.

The net loss for the quarter was \$14.3 million or \$0.18 per share compared to a net loss of \$10.8 million or \$0.14 per share in the prior quarter. Excluding the tax-effected costs associated with litigation in the quarter, the net loss was \$10.4 million or \$0.13 per share.

During the quarter, RIM made several strategic acquisitions to complement and enhance RIM's future product and service offerings. RIM purchased the assets of Slangsoft Inc. to help facilitate foreign language input and display on handheld products. The acquisition of Arizan Corporation will provide RIM with technologies and personnel to help drive attachment handling applications for BlackBerry Wireless HandheldsTM. RIM also acquired TeamOn Systems Inc. to provide RIM with additional expertise in developing solutions that enable individuals to access major email systems (including POP3, IMAP4, proprietary and corporate systems) using various wireless devices. Total consideration paid for these acquisitions, consisting entirely of cash, was approximately \$20.0 million.

The total of cash, cash equivalents, marketable securities and long-term portfolio investments was approximately \$550 million as at August 31, 2002, compared to \$616 million at the end of the previous quarter, for a net decrease of \$66 million quarter over quarter. In addition to cash used in operations and for normal capital expenditures, the Company used \$14.4 million for the purchase of 1,253,500 common shares pursuant to the Company's Common Share Purchase Program, and \$33.5 million for corporate acquisitions and intangible assets such as technology licences.



On October 2, 2002, RIM's current Common Share Purchase Program expired. RIM purchased a total of 2,308,500 common shares under the program at an average share price of \$13.01. All shares purchased have been cancelled. RIM currently has 76,949,897 common shares issued and outstanding.

The Company's Board of Directors today approved the purchase by RIM of up to an aggregate of an additional 3,800,000 common shares, which approximates 5% of the common shares outstanding, over the next 12 months from time to time on the Nasdaq National Market. Purchases may commence on Wednesday, October 9, 2002. The Board of Directors of RIM believes that the proposed purchases are in the best interests of the Company and its shareholders, and are an appropriate use of corporate funds. All common shares purchased by RIM will be cancelled.

Highlights of the second quarter:

- AT&T Wireless announced the availability of the BlackBerry 5810 Wireless Handheld™ on its GSM/GPRS network.
- T-Mobile announced the availability of the BlackBerry 5820™ with data and voice services for enterprise customers in Germany. T-Mobile plans to rollout BlackBerry to other European countries such as Austria by year-end.
- Vodafone announced the commercial availability of BlackBerry over its GPRS network to Vodafone UK customers. Customers will have the ability to use BlackBerry in the UK, European Union countries, Switzerland and Hong Kong.
- RIM and SFR announced plans to offer corporate customers the BlackBerry solution operating on SFR's GSM/GPRS network in France.
- Ericsson announced an agreement to provide RIM with a licence under Ericsson's patent portfolio for the GSM, GPRS, EDGE and CDMA2000 mobile telephony standards. In return, RIM made a royalty payment as well as granted a reciprocal licence to Ericsson.
- RIM announced plans for several new wireless products and features including a new BlackBerry handheld for GSM/GPRS networks, a new BlackBerry handheld for the Nextel iDEN network in the United States, a new BlackBerry handheld for CDMA/1xRTT networks and various new BlackBerry Enterprise Server features.
- RIM announced it is working with the U.S. National Security Agency (NSA) to meet the Department of Defense's advanced wireless security standards with support for S/MIME (Secure/Multipurpose Internet Mail Extensions) on the BlackBerry platform.



- A variety of BlackBerry ISV Alliance members announced new applications for the BlackBerry platform. Abaco has extended the Atoma[™] mobile enterprise framework to Java-based BlackBerry Wireless Handhelds enabling customers to securely interact with corporate systems such as SAP. Antenna Software announced the availability of the AntennaTools for Siebel[™] field service management solution for BlackBerry. Flowfinity announced the availability of Thinflow multi-tasking applications and extended .NET-based enterprise applications to BlackBerry handhelds. HillCast Technologies began shipping MidCast[™], a streaming financial application, for the BlackBerry 5810[™]. Omniva Policy Systems announced that it will extend and deploy the Omniva Policy Manager application to BlackBerry Wireless Handhelds, enabling the secure exchange of confidential emails within and beyond corporate boundaries. Xora announced that it will provide mobile access to enterprise applications using BlackBerry handhelds.
- For the fifth year in a row, RIM made the Deloitte & Touche top 50 list of Canada's fast-growing high-tech companies based on the past five year revenue growth.
- BlackBerry received four Readers' Choice Awards from InfoWorld including Best Wireless Product of the Year and Gadget of the Year for the BlackBerry 5810, and Product of the Year and Best Handheld of the Year for the BlackBerry 957.
- The BlackBerry 5820 Wireless Handheld™ was awarded Best New Gadget in HK Magazine's annual Readers Choice survey in Hong Kong.
- BlackBerry received the UK Network Industry Award for the Best Mobile Communications Product. The award recognizes the business benefits that mobile communications can bring to an organization.
- BlackBerry was named the Mobile Professional category winner of the Cingular Best Solution Awards for 2002, which recognizes the most innovative commercially available solutions enabled for Cingular's networks.

Highlights subsequent to quarter end:

- Telstra Mobile and RIM announced the commercial launch of the BlackBerry wireless solution in Australia for the first time. Telstra is offering BlackBerry over its GSM/GPRS wireless network.
- BlackBerry received the Enterprise Product of the Year Award at the Computer Industry Awards 2002 in the UK.
- GTSI Corp. announced that it won a two-year contract to provide the BlackBerry solution to agencies and institutions of the Commonwealth of Virginia.
- T-Mobile launched its new My E-mailTM service, providing its customers with wireless access to corporate email, contacts and calendar from mobile phones. The My E-mail service is based on the TeamOn software solution. RIM acquired TeamOn Systems Inc. earlier this year.



The replay of the company's Q2 conference call can be accessed after 7 p.m. (eastern time) October 3, 2002 until midnight (eastern) October 10, 2002. It can be accessed by dialling 416-640-1917 and entering reservation number 209531#. The conference will also appear on the RIM web site, live and archived, at www.rim.net/investors/index.shtml until midnight October 18, 2002.

About Research In Motion

Research In Motion Limited is a leading designer, manufacturer and marketer of innovative wireless solutions for the mobile communications market. Through development and integration of hardware, software and services, RIM provides solutions for seamless access to time-sensitive information including email, messaging, Internet and intranet-based applications. RIM technology also enables a broad array of third-party developers and manufacturers around the world to enhance their products and services with wireless connectivity. RIM's portfolio of award-winning products includes the RIM Wireless HandheldTM product line, the BlackBerryTM wireless solution, embedded radio-modems and software development tools. Founded in 1984 and based in Waterloo, Ontario RIM operates offices in Canada, the United States and Europe. RIM is listed on the Nasdaq Stock Market (Nasdaq: RIMM) and the Toronto Stock Exchange (TSX: RIM). Investors may contact investor_relations@rim.net. Customers may contact info@rim.net. For more information visit www.rim.com.

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For more information:

Contact RIM Investor Relations at (519) 888-7465 or investor_relations@rim.net

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Forward-looking statements in this news release are made pursuant to the "safe harbor" provisions of the United States Private Securities Litigation Reform Act of 1995. When used herein, words such as "intend" and similar expressions are intended to identify forward-looking statements. Forward-looking statements are based on assumptions made by and information available to Research In Motion Limited. Investors are cautioned that such forward-looking statements involve risks and uncertainties. Important factors that could cause actual results to differ materially from those expressed or implied by such forward looking statements include, without limitation, possible product defects and product liability, risks related to international sales and potential foreign currency exchange fluctuations, significant fluctuations of quarterly operating results, changes in Canadian and foreign laws and regulations, continued acceptance of RIM's products, increased levels of competition, technological changes and the successful development of new products, dependence on third-party networks to provide services, dependence on intellectual property rights and other risks and factors detailed from time to time in RIM's periodic reports filed with the United States Securities and Exchange Commission, and other regulatory authorities.



Research In Motion Limited Incorporated under the Laws of Ontario (United States dollars, in thousands except per share data)

Consolidated Statements of Operations

	For the tl	For the three months ended		For the six months ended	
	August 31, 2002	June 1, 2002	September 1, 2001	August 31, 2002	September 1, 2001
			(unaudited)		
Revenue	\$73,418	\$71,636	\$80,059	\$145,054	\$157,064
Cost of sales	39,823	40,483	65,162	80,306	112,802
Gross margin	33,595	31,153	14,897	64,748	44,262
Expenses					
Research and development, net of government funding	13,913	12,625	7,648	26,538	14,945
Selling, marketing and administration, excluding patent defense litigation costs	28,529	27,973	28,223	56,502	50,109
Patent defense litigation costs	4,910	-	-	4,910	-
Amortization	7,032	7,160	3,885	14,192	7,297
	54,384	47,758	39,756	102,142	72,351
Loss from operations	(20,789)	(16,605)	(24,859)	(37,394)	(28,089)
Investment income	2,877	3,154	7,076	6,031	16,243
Loss before write-down of investments	(17,912)	(13,451)	(17,783)	(31,363)	(11,846)
and provisions for income taxes Write-down of investments	_	_	5,350	-	5,350
Loss before recovery for income taxes	(17,912)	(13,451)	(23,133)	(31,363)	(17,196)
Recovery of income taxes	(3,612)	(2,647)	(5,614)	(6,259)	(3,525)
Net loss	\$(14,300)	\$(10,804)	\$(17,519)	\$(25,104)	\$(13,671)
Loss per share					
Basic and diluted	\$(0.18)	\$(0.14)	\$(0.22)	\$(0.32)	\$(0.17)
Weighted average number of common shares outstanding (000's)	77.750	70.007	70.407	70.000	70.007
Basic and diluted	77,753	78,697	78,437	78,223	78,387



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Consolidated Balance Sheets

As at	August 31, 2002	March 2, 2002
	(unaudited)	
Assets		
Current		
Cash and cash equivalents	\$396,130	\$340,476
Marketable securities	72,266	304,083
Trade receivables	44,573	42,642
Other receivables	5,751	5,976
Inventory	24,989	37,477
Prepaid expenses and other assets	7,726	6,664
	551,435	737,318
Long-term portfolio investments	81,522	-
Capital assets	167,918	151,843
Goodwill and other intangible assets	70,984	30,398
Future income tax assets	40,774	28,598
	\$912,633	\$948,157
Liabilities		
Current		
Accounts payable and accrued liabilities	\$59,426	\$46,934
Income taxes payable	5,279	2,446
Deferred revenue	8,796	9,773
Current portion of long-term debt	344	385
, c	73,845	59,538
Long-term debt	11,189	11,874
	85,034	71,412
Shareholders' equity		
Capital stock	873,682	894,750
Deficit	(46,083)	(18,005)
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Total shareholders' equity	827,599	876,745



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Selected Consolidated Cash Flow Information

	For the three months ended August 31, 2002	For the six months ended August 31, 2002
Cash flows from operating activities Cash flows from financing activities Cash flows from investing activities, prior to	\$ (6,952) (14,805)	\$ (659) (24,982)
the change in marketable securities Net reduction in cash, cash equivalents, marketable securities and long-term portfolio	<u>(44,315)</u>	(69,000)
investments	<u>\$(66,072)</u>	<u>\$(94,641)</u>
	As at August 31, 2002	As at June 1, 2002
Cash and cash equivalents	\$396,130	\$469,160
Marketable securities	72,266	146,830
Long-term portfolio investments Cash, cash equivalents, marketable securities	<u>81,522</u>	- _
and long-term portfolio investments	<u>\$549,918</u>	<u>\$615,990</u>