



BlackBerry Investor Relations Income Statement Summary

GAAP Income Statement (Three Months Ended)

	Q1 FY14	Q2 FY14	Q3 FY14	Q4 FY14	FY14	Q1 FY15	Q2 FY15	Q3 FY15	Q4 FY15	FY15
Hardware	\$ 2,181	\$ 770	\$ 476	\$ 358	\$ 3,785	\$ 379	\$ 417	\$ 361	\$ 274	\$ 1,431
Service	794	724	632	548	2,698	519	424	368	309	1,620
Software	60	63	56	56	235	54	59	54	67	234
Other	36	16	29	14	95	14	16	10	10	50
Revenue	3,071	1,573	1,193	976	6,813	966	916	793	660	3,335
Cost of Sales										
Cost of sales	2,029	1,013	865	551	4,458	502	491	365	311	1,669
Inventory write-down	-	627	1,081	(92)	1,616	23	7	24	41	95
Supply commitment charges (recovery)	-	307	511	(36)	782	(10)	(7)	(6)	(10)	(33)
Total cost of sales	2,029	1,947	2,457	423	6,856	515	491	383	342	1,731
Gross profit	1,042	(374)	(1,264)	553	(43)	451	425	410	318	1,604
Operating expenses										
Research and development	358	360	322	246	1,286	237	186	154	134	711
Selling, marketing and administration	673	527	548	355	2,103	400	195	171	172	938
Amortization	180	171	148	107	606	81	75	74	68	298
Impairment of long-lived assets	-	-	2,748	-	2,748	-	-	-	-	-
Debentures fair value adjustment	-	-	(5)	382	377	(287)	167	150	50	80
Total operating expenses	1,211	1,058	3,761	1,090	7,120	431	623	549	424	2,027
Operating income (loss)	(169)	(1,432)	(5,025)	(537)	(7,163)	20	(198)	(139)	(106)	(423)
Investment income (loss), net	5	(6)	-	(20)	(21)	(26)	(20)	(21)	105	38
Loss from continuing operations before income taxes	(164)	(1,438)	(5,025)	(557)	(7,184)	(6)	(218)	(160)	(1)	(385)
Income taxes (recovery)	(80)	(473)	(624)	(134)	(1,311)	(29)	(11)	(12)	(29)	(81)
Net income (loss)	(84)	(965)	(4,401)	(423)	(5,873)	23	(207)	(148)	28	(304)
Earnings (loss) per share										
Basic earnings (loss) per share	\$ (0.16)	\$ (1.84)	\$ (8.37)	\$ (0.80)	\$ (11.18)	\$ 0.04	\$ (0.39)	\$ (0.28)	\$ 0.05	\$ (0.58)
Diluted earnings (loss) per share	\$ (0.16)	\$ (1.84)	\$ (8.37)	\$ (0.80)	\$ (11.18)	\$ (0.37)	\$ (0.39)	\$ (0.28)	\$ 0.05	\$ (0.58)
Weighted-average number of common shares outstanding (000's)										
Basic	524,160	524,481	525,656	526,374	525,168	526,742	527,218	528,090	528,685	527,684
Diluted	524,160	524,481	525,656	526,374	525,168	658,228	527,218	528,090	543,556	527,684
Non-GAAP Adjustments (Three Months Ended, Pre-Tax)										
	Q1 FY14	Q2 FY14	Q3 FY14	Q4 FY14	FY14	Q1 FY15	Q2 FY15	Q3 FY15	Q4 FY15	FY15
Rockstar sale adjustment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (115)	\$ (115)
Debentures fair value adjustment	-	-	-	382	382	(287)	167	150	50	80
CORE program charges & strategic review	26	72	266	148	512	226	33	5	58	322
Inventory charges (recovery)	-	934	1,592	(149)	2,377	-	-	-	-	-
LLA impairment charge	-	-	2,748	-	2,748	-	-	-	-	-
Total Non-GAAP Adjustments (Three Months Ended, Pre-Tax)	\$ 26	\$ 1,006	\$ 4,606	\$ 381	\$ 6,019	\$ (61)	\$ 200	\$ 155	\$ (7)	\$ 287
Non-GAAP Adjustments (Three Months Ended, After-Tax)										
	Q1 FY14	Q2 FY14	Q3 FY14	Q4 FY14	FY14	Q1 FY15	Q2 FY15	Q3 FY15	Q4 FY15	FY15
Rockstar sale adjustment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (115)	\$ (115)
Debentures fair value adjustment	-	-	-	382	382	(287)	167	150	50	80
CORE program charges & strategic review	17	51	225	105	398	204	29	4	57	294
Inventory charges (recovery)	-	666	1,347	(106)	1,907	-	-	-	-	-
LLA impairment charge	-	-	2,475	-	2,475	-	-	-	-	-
Total Non-GAAP Adjustments (Three Months Ended, After-Tax)	\$ 17	\$ 717	\$ 4,047	\$ 381	\$ 5,162	\$ (83)	\$ 196	\$ 154	\$ (8)	\$ 259
Reconciliation from GAAP Net Income (Loss) to Non-GAAP Net Income (Loss) and Non-GAAP Earnings (Loss) per Share										
	Q1 FY14	Q2 FY14	Q3 FY14	Q4 FY14	FY14	Q1 FY15	Q2 FY15	Q3 FY15	Q4 FY15	FY15
GAAP Net Income (Loss)	\$ (84)	\$ (965)	\$ (4,401)	\$ (423)	\$ (5,873)	\$ 23	\$ (207)	\$ (148)	\$ 28	\$ (304)
Total Non-GAAP adjustments (three months ended, after-tax)	17	717	4,047	381	5,162	(83)	196	154	(8)	259
Non-GAAP Net Income (Loss)	(67)	(248)	(354)	(42)	(711)	(60)	(11)	6	20	(45)
Non-GAAP Earnings (Loss) per Share	\$ (0.13)	\$ (0.47)	\$ (0.67)	\$ (0.08)	\$ (1.35)	\$ (0.11)	\$ (0.02)	\$ 0.01	\$ 0.04	\$ (0.09)
Shares outstanding for Non-GAAP Loss per Share reconciliation	524,160	524,481	525,656	526,374	525,168	526,742	527,218	540,400	543,556	527,684

Adjusted loss before income taxes, adjusted net loss and adjusted loss per share do not have a standardized meaning prescribed by GAAP and thus are not comparable to similarly titled measures presented by other issuers. The Company believes that the presentation of these non-GAAP measures enables the Company and its shareholders to better assess the Company's operating results relative to its operating results in prior periods and improves the comparability of the information presented. This non-GAAP information should not be considered as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. You are encouraged to review the Company's filings on SEDAR and EDGAR. The Company makes no commitment to update the information above subsequently.



BlackBerry Investor Relations Pre-Tax CORE Charge Details

	Q1 FY14	Q2 FY14	Q3 FY14	Q4 FY14	FY14	Q1 FY15	Q2 FY15	Q3 FY15	Q4 FY15	FY15
Total cost of sales	\$ -	\$ 10	\$ 76	\$ 17	\$ 103	\$ 12	\$ 10	\$ -	\$ 1	\$ 23
Research and development	10	8	37	21	76	41	19	4	6	70
Selling, marketing and administration	16	54	153	110	333	173	4	1	51	229
Total CORE charges	\$ 26	\$ 72	\$ 266	\$ 148	\$ 512	\$ 226	\$ 33	\$ 5	\$ 58	\$ 322

BlackBerry Investor Relations Amortization of Intangibles and Property, Plant and Equipment Details

	Q1 FY14	Q2 FY14	Q3 FY14	Q4 FY14	FY14	Q1 FY15	Q2 FY15	Q3 FY15	Q4 FY15	FY15
In cost of sales										
Property, plant and equipment	\$ 68	\$ 66	\$ 61	\$ 16	\$ 211	\$ 27	\$ 16	\$ 14	\$ 16	\$ 73
Intangible assets	151	120	102	80	453	83	80	82	78	323
Total in cost of sales	219	186	163	96	664	110	96	96	94	396
In operating expenses amortization										
Property, plant and equipment	102	98	70	51	321	33	28	27	23	111
Intangible assets	78	73	78	56	285	48	47	47	45	187
Total in operating expenses amortization	180	171	148	107	606	81	75	74	68	298
Total amortization										
Property, plant and equipment	170	164	131	67	532	60	44	41	39	184
Intangible assets	229	193	180	136	738	131	127	129	123	510
Total amortization	399	357	311	203	1,270	191	171	170	162	694

The information above is supplied to provide meaningful supplemental information regarding the Company's operating results because such information excludes amounts that are not necessarily related to its operating results. The Company believes that the presentation of these non-GAAP measures enables the Company and its shareholders to better assess the Company's operating results relative to its operating results in prior periods and improves the comparability of the information presented. This non-GAAP information should not be considered as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. You are encouraged to review the Company's filings on SEDAR and EDGAR. The Company makes no commitment to update the information above subsequently.