



BlackBerry Investor Relations Income Statement Summary

GAAP Income Statement (Three Months Ended)

	Q1 FY14	Q2 FY14	Q3 FY14	Q4 FY14	FY14	Q1 FY15	Q2 FY15
Hardware	2,181	770	476	358	3,785	379	417
Service	794	724	632	548	2,698	519	424
Software	60	63	56	56	235	54	59
Other	36	16	29	14	95	14	16
Revenue	3,071	1,573	1,193	976	6,813	966	916
Cost of Sales							
Cost of sales	2,029	1,013	865	551	4,458	494	484
Inventory write-down	-	627	1,081	(93)	1,615	21	7
Supply commitment charges	-	307	511	(35)	783	-	-
Total cost of sales	2,029	1,947	2,457	423	6,856	515	491
Gross profit	1,042	(374)	(1,264)	553	(43)	451	425
Operating expenses							
Research and development	358	360	322	246	1,286	237	186
Selling, marketing and administration	673	527	548	355	2,103	400	195
Amortization	180	171	148	107	606	81	75
Impairment of long-lived assets	-	-	2,748	-	2,748	-	-
Debentures fair value adjustment	-	-	(5)	382	377	(287)	167
Total operating expenses	1,211	1,058	3,761	1,090	7,120	431	623
Operating income (loss)	(169)	(1,432)	(5,025)	(537)	(7,163)	20	(198)
Investment income (loss), net	5	(6)	-	(20)	(21)	(26)	(20)
Income (loss) from continuing operations before income taxes	(164)	(1,438)	(5,025)	(557)	(7,184)	(6)	(218)
Provision for (recovery of) income taxes	(80)	(473)	(624)	(134)	(1,311)	(29)	(11)
Net income (loss)	(84)	(965)	(4,401)	(423)	(5,873)	23	(207)
Earnings (loss) per share							
Basic earnings (loss) per share	\$ (0.16)	\$ (1.84)	\$ (8.37)	\$ (0.80)	\$ (11.18)	\$ 0.04	\$ (0.39)
Diluted earnings (loss) per share	\$ (0.16)	\$ (1.84)	\$ (8.37)	\$ (0.80)	\$ (11.18)	\$ (0.37)	\$ (0.39)
Weighted-average number of common shares outstanding (000's)							
Basic	524,160	524,481	525,656	526,374	525,168	526,742	527,218
Diluted	524,160	524,481	525,656	526,374	525,168	658,228	527,218
Non-GAAP Adjustments (Three Months Ended, Pre-Tax)							
Debtentures fair value adjustment	\$ -	\$ -	\$ -	\$ 382	\$ 382	\$ (287)	\$ 167
CORE program charges & strategic review	26	72	266	148	512	226	33
Inventory charge (recovery)	-	934	1,592	(149)	2,377	-	-
LLA impairment charge	-	-	2,748	-	2,748	-	-
Total Non-GAAP Adjustments (Three Months Ended, Pre-Tax)	\$ 26	\$ 1,006	\$ 4,606	\$ 381	\$ 6,019	\$ (61)	\$ 200
Non-GAAP Adjustments (Three Months Ended, After-Tax)							
Debtentures fair value adjustment	\$ -	\$ -	\$ -	\$ 382	\$ 382	\$ (287)	\$ 167
CORE program charges & strategic review	17	51	225	105	398	204	29
Inventory charge (recovery)	-	666	1,347	(106)	1,907	-	-
LLA impairment charge	-	-	2,475	-	2,475	-	-
Total Non-GAAP Adjustments (Three Months Ended, After-Tax)	\$ 17	\$ 717	\$ 4,047	\$ 381	\$ 5,162	\$ (83)	\$ 196
Reconciliation from GAAP Net Income (Loss) to Non-GAAP Net Income (Loss) and Non-GAAP Loss per Share							
GAAP Net Income (Loss)	\$ (84)	\$ (965)	\$ (4,401)	\$ (423)	\$ (5,873)	\$ 23	\$ (207)
Total Non-GAAP adjustments (three months ended, after-tax)	17	717	4,047	381	5,162	(83)	196
Non-GAAP Net Income (Loss)	(67)	(248)	(354)	(42)	(711)	(60)	(11)
Non-GAAP Loss per Share	\$ (0.13)	\$ (0.47)	\$ (0.67)	\$ (0.08)	\$ (1.35)	\$ (0.11)	\$ (0.02)
Shares outstanding for Non-GAAP Loss per Share reconciliation	524,160	524,481	525,656	526,374	525,168	526,742	527,218

Adjusted loss before income taxes, adjusted net loss and adjusted loss per share do not have a standardized meaning prescribed by GAAP and thus are not comparable to similarly titled measures presented by other issuers. The Company believes that the presentation of these non-GAAP measures enables the Company and its shareholders to better assess the Company's operating results relative to its operating results in prior periods and improves the comparability of the information presented. This non-GAAP information should not be considered as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. You are encouraged to review the Company's filings on SEDAR and EDGAR. The Company makes no commitment to update the information above subsequently.



BlackBerry Investor Relations Pre-Tax CORE Charge Details

	Q1 FY14	Q2 FY14	Q3 FY14	Q4 FY14	FY14	Q1 FY15	Q2 FY15
Total cost of sales	\$ -	\$ 10	\$ 76	\$ 17	\$ 103	\$ 12	\$ 10
Research and development	10	8	37	21	76	41	19
Selling, marketing and administration	16	54	153	110	333	173	4
Total CORE charges	\$ 26	\$ 72	\$ 266	\$ 148	\$ 512	\$ 226	\$ 33

The information above is supplied to provide meaningful supplemental information regarding the Company's operating results because such information excludes amounts that are not necessarily related to its operating results. The Company believes that the presentation of these non-GAAP measures enables the Company and its shareholders to better assess the Company's operating results relative to its operating results in prior periods and improves the comparability of the information presented. This non-GAAP information should not be considered as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. You are encouraged to review the Company's filings on SEDAR and EDGAR. The Company makes no commitment to update the information above subsequently.